

## BACKGROUND

A leading, global car rental company has a large number of vehicles stored at each of their sites across the world and the safety and wellbeing of their staff to consider. For them, security is the number one priority.

## CHALLENGE

Initially, MJ Security were approached to simply remove an existing alarm system from one of the sites. However, due to the professionalism, speed of service and first class customer care delivered by MJ Security, this car rental company now uses MJ Security for their security needs at over 40 sites.

## SOLUTION

Responding quickly and efficiently to the initial request, MJ Security removed the incumbent security system and used the opportunity to quote for a replacement. The car rental giant was impressed by the attitude and speed of MJ Security and found that their service was more efficient and effective than that of larger, national security companies.

To ensure they benefitted from MJ Security's 32 years of experience and range of security products and services, MJ Security took the initiative to audit further sites owned by the rental company and provide a quote for replacing or upgrading the current security systems.

## RESULTS

Impressed by MJ Security's pro-active approach, attention to detail and in-depth knowledge of their industry, following the audit, MJ Security were commissioned to fit the sites with new security systems.

This global car rental organisation has now found a security partner who they can trust to always deliver. The relationship has grown over the last 3 years and MJ Security currently provide complete and comprehensive security systems for over 40 sites across the UK.

The products installed by MJ Security include:

- monitored CCTV
- intruder alarms
- motion sensor and analytics which trigger a response to a central monitoring station that provides 24/7 cover

### JAMES NEAL FROM MJ SECURITY SAYS

"We were thrilled to have been given the opportunity to work with this leading company and over the last 3 years our relationship has gone from strength to strength. As a family run business, we believe in providing top quality customer service, value for money, always delivering and treating all of our customers as individuals. Whether a homeowner looking for a burglar alarm or a global company looking to update comprehensive security systems with the latest technologies and products, we are there to provide the latest in equipment and advice."

